

## Pre-Harvest Chemical Maturity Testing and Evaluation



# Storage preparation begins in the field with Pre-Harvest sampling.

Understanding your crops pre-harvest chemical maturity is a **powerful** metric to understanding storage potential.

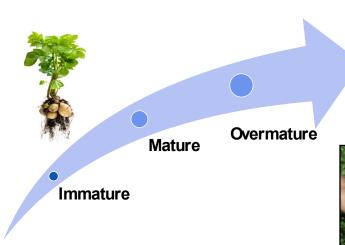
Better conditioning strategy
Better early storage ventilation management
Better storage outcomes

## Techmark's sampling recommendations begin with Pre-Harvest

Field samples are our first look at the chemical maturity and storability of your crop. We start with a sample 3-weeks prior to scheduled vinekill or harvest. We finish with a sample at 1-week prior to vinekill or harvest.

The 3-week sample gives us an early measurement of the chemical maturity

The 1-week sample helps us understand how rapidly the crop has matured and a prediction of where it will finish.



What does a sample consist of?

A representative sample is taken from each field. When the field has significant canopy or other agronomic variability we recommend taking multiple samples from selected locations within the field.

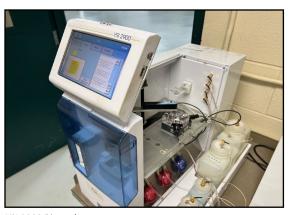
How does chemical maturity impact my storage quality?



### Your Pre-Harvest Sample Report will include -

- Sucrose and Glucose Ratings
- Canopy Vigor and Uniformity
- Specific Gravity
- Yield Related Data
- Custom Services

Chemical maturity is dependent on variety. Each variety has unique agronomic traits based on genetics. The grower and the storage management team use pre-harvest sugar values to undertand where the crop is prior to storage.



YSI 2900 Bioanalyzer

Chip Potato         < 2 inch	
TUBER COUNTS and WEIGHTS	
FUBER COUNTS and WEIGHTS           Chip Potato         < 2 inch	
Count	
Chip Potato         < 2 inch         < 4 inch         ≥ 4 inch         Unsized         TOTAL           Count         62         62         62           Weight (lbs)         13.505         13.505           Weight (kg)         6.126         6.126    LAB DATA  Pulp Pulp Pulp Pulp Air Water Water Temporal Presence	
Count	
Weight (kg) 6.126 6.126  LAB DATA  Pulp Pulp Pulp Air Water Water Presence	
Weight (kg) 6.126 6.126  LAB DATA  Pulp Pulp Pulp Air Water Water Presence	
Pulp Pulp Pulp Air Water Water Presence	
Town 1 Town 2 Town 2 Count Air Weight Town Presence	
(F) (F) (F) (Count Weight (g) (g) (F) Hollow H	
74.1 73.9 74.5 30 71.4 no	
Average Pulp Temp. Specific Gravity Adjustment Specific Gravity Specific G	
74.2 1.102 20.70	
Raw Glucose (g/L) Raw Sucrose (g/L) Glucose % Sucrose (%x10) GDD Plant to Pane	.1
15 293 0.003 0.630	21
15 293 0.003 0.030	_

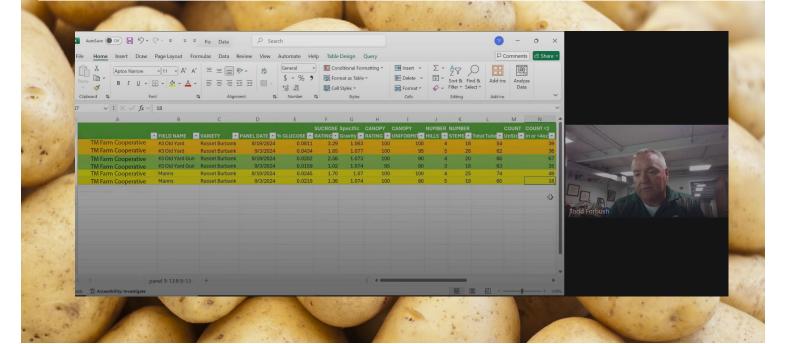
#### How will I use this data?

- Creating storage management plans
- Storage conditioning strategies by field
- Manage vine kill
- Anticipate storage challenges
- Combine similar maturity fields into the same bins to create better storage outcomes

## Our Offer To You

We know Pre-Harvest Chemical Maturity Testing can bring value to your operation. We offer a complimentary trial. You get 2 pre-harvest samples processed and 1 consulting call to discuss the data. We understand that creating data is only part of the process and that interpreting the data is equally important - which is why we include a consulting call.

Our Techmark Consulting calls are managed by Todd Forbush. Todd will discuss the data from your pre-harvest samples, talk about how to apply the data to your storage crop and educate you and your team on applying the science to your storage management.



## **How Do I Get Started?**

Call our Lab Sales Manager at 517.322.0250 Email techmark@techmark-inc.com

### **Techmark's Laboratory Program**

- Pre-Harvest Chemical Maturity Monitoring
- Storage Sugar Sample Management
- Techmark Consulting Services
- Techmark Approved Laboratory Network

